



# 1 Introduction

Short term interest rates in the United States and other developed countries have been at or near zero for several years, yet inflation in these countries remains stubbornly low. While conventional wisdom holds that low nominal interest rates are expansionary and lead to an increase in inflation, recent experiences have led several prominent economists, most notably John Cochrane and Steven Williamson, to advance a theory that has been dubbed Neo-Fisherianism.<sup>1</sup> The Neo-Fisherian hypothesis holds that central banks must raise interest rates to raise inflation, and that extended periods of low interest rates are deflationary.

The Neo-Fisherian hypothesis follows from the standard Fisher relationship relating nominal interest rates to real rates and expected inflation,  $i_t = r_t + \mathbb{E}_t \pi_{t+1}$ , where  $i_t$  is the nominal rate,  $r_t$  the real rate, and  $\mathbb{E}_t \pi_{t+1}$  expected inflation. The Fisher relationship was first derived in Fisher (1896). It is an arbitrage condition between real and nominal assets that holds in virtually every modern macroeconomic model. The majority of economists would likely agree that, in the long run, the real interest rate is independent of nominal factors, so that a long run increase in the nominal interest rate translates into a one-for-one increase in inflation. But in the short run, many economists believe that nominal frictions permit nominal shocks to affect real rates, which in turn affect inflation. Consequently, controversy over the Neo-Fisherian hypothesis is centered mostly on the behavior of nominal interest rates and inflation in the short run.

The objective of this paper is to explore the Neo-Fisherian hypothesis in the textbook New Keynesian (NK) model. This model is used extensively in central banks throughout the world to inform policymaking. In its simplest form, the model is comprised of two principal equations – an IS curve relating spending to the real interest rate, and a Phillips Curve relating inflation to a measure of real activity. We assume that monetary policy is set according to a strict inflation target. We derive an analytic expression showing how the nominal interest rate must adjust to implement changes in the inflation target. For sufficiently transitory changes in the target, the conventional wisdom holds – to implement an increase in inflation, a central bank ought to reduce the nominal interest rate. However, as changes in the inflation target become more persistent, the model may exhibit Neo-Fisherianism. For an otherwise standard parameterization of the model, we show that a persistent but transitory increase in the inflation target with a half-life of 1.5 or more quarters necessitates a short run increase in the nominal interest rate. For a given amount of persistence in the inflation target, the model is more likely to exhibit Neo-Fisherianism the more flexible are prices and

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<sup>1</sup>For example, see various different posts on their respective blogs: Cochrane (<http://johnhcochrane.blogspot.com/>) and Williamson (<http://newmonetarism.blogspot.com/>).

the higher is the elasticity of intertemporal substitution.

What is the intuition for the Neo-Fisherianism in the model? Consider first a very transitory change in the inflation target, for which it is appropriate to treat expected inflation as approximately fixed. With fixed expected inflation, an increase in current inflation necessitates an increase in output from the Phillips Curve. Higher output requires a lower real interest rate, which necessitates a reduction in the nominal interest rate when expected inflation is fixed. As the change in the inflation target becomes more persistent, expected inflation rises, the more so the more persistent is the change in the target. From the Phillips Curve, this results in a smaller increase in current output. From the IS curve, this requires a smaller decrease in the real interest rate. With expected inflation increasing, the requisite decrease in the nominal interest rate to support a decrease in the real interest rate is smaller the more persistent is the change in the inflation target, and may it be that the nominal interest rate must increase.

Neo-Fisherianism thus results from the forward-looking nature of the model, and in particular is driven by the jumpiness in inflation expectations. Most empirical research suggests that inflation expectations in the data are not as volatile, nor as influenced by real variables, as the textbook NK model predicts – see, for example, [Kocherlakota \(2016\)](#) and the references therein. We conjecture that the NK model is less likely to exhibit Neo-Fisherianism when ingredients are introduced which make the model less forward-looking. As an illustration, we augment the model to include a fraction of “rule of thumb” price-setters as in [Gali and Gertler \(1999\)](#). For an empirically plausible fraction of rule of thumb price-setters, the model ceases to exhibit Neo-Fisherian properties, regardless of how persistent a change in the inflation target is.

Although the inclusion of a sufficiently large share of rule of thumb price-setters renders the model consistent with casual intuition, we are agnostic about whether this “fix” brings the model’s responses closer to its empirical counterparts. The reason for this is that the short run relationship between nominal interest and inflation rates has been notoriously difficult to estimate with precision. Indeed, as [Cochrane \(2016\)](#) points out, many empirical results suggest that the nominal interest and inflation initially move together after a monetary policy shock. Commenting on [Sims \(1992\)](#), [Eichenbaum \(1992\)](#) and others have referred to this co-movement between interest rates and inflation after a policy shock as the “price puzzle.” In an extensive review of the literature, [Ramey \(2016\)](#) concludes that whether the price puzzle manifests itself in empirical work depends on a variety of factors: sample periods, identification restrictions, the inclusion of the commodity price index, and the derivation of monetary policy shocks. We do not take a stand on this empirical debate. However, if the casual intuition that nominal interest rates and inflation ought to co-move negatively after a

nominal shock is correct, then the inclusion of backward-looking elements in price-setting serves as a potential rationalization for that.

Though much of the discussion surrounding Neo-Fisherianism has taken place in the economics blogosphere, there is a burgeoning academic literature exploring the Neo-Fisherian hypothesis. Ours is not the first paper to explore the Neo-Fisherian hypothesis in the context of the textbook NK model. [García-Schmidt and Woodford \(2015\)](#) and [Cochrane \(2016\)](#) are two recent examples. Both of these papers consider a permanent change in the nominal interest rate and show that the standard NK model predicts that this results in an immediate increase in the inflation rate. [García-Schmidt and Woodford \(2015\)](#) propose a departure from rational expectations which they call “reflective equilibrium,” and show that this different equilibrium concept eliminates the Neo-Fisherian predictions of the basic model. Their proposed “fix” is related to our analysis which suggests that the forward-looking nature of the model drives its Neo-Fisherianism. Unlike them, we propose a simple fix which can eliminate Neo-Fisherianism without departing from rational expectations. [Cochrane \(2016\)](#) provides an extensive overview of the Neo-Fisherian predictions of the textbook NK model, and concludes that most potential fixes (including adding backward-looking terms to the Phillips Curve) do not break the implication that a permanent increase the nominal interest rate results in an immediate increase in inflation.

The experiments we conduct in our paper differ from both [García-Schmidt and Woodford \(2015\)](#) and [Cochrane \(2016\)](#) in two subtle but important ways. First, whereas both of these papers consider a permanent change in the nominal interest rate, we show that Neo-Fisherian behavior is likely to emerge in the textbook model even after transitory (but sufficiently persistent) nominal shocks. Second, whereas these papers consider the implications of a nominal interest rate peg for inflation, we reverse course and instead examine the implications of a desired change in inflation for the time path of the interest rate. Our approach has the advantage of sidestepping the well-known issues related to equilibrium determinacy of an exogenous interest rate peg.<sup>2</sup>

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<sup>2</sup>For more on potential indeterminacy of interest rate pegs, see the classic reference of [Sargent and Wallace \(1975\)](#). For more recent applications, see [Benhabib, Schmitt-Grohe, and Uribe \(2001\)](#), [Bullard \(2010\)](#), and [Bullard \(2015\)](#). For a recent application which studies the stability of interest rate pegs with adaptive learning, with some discussion of Neo-Fisherian implications of New Keynesian models more generally, see [Evans and McGough \(2016\)](#).

## 2 The Textbook NK Model

We consider the textbook linearized NK model as laid out in Galí (2008). The model is linearized about a zero inflation steady state.<sup>3</sup> For ease of exposition, we assume that the flexible price, “natural rate” of output is constant. This means that the output gap and output are the same. The two non-policy equations of the model are:

$$y_t = \mathbb{E}_t y_{t+1} - \sigma (i_t - E_t \pi_{t+1}) \quad (1)$$

$$\pi_t = \lambda y_t + \beta \mathbb{E}_t \pi_{t+1}. \quad (2)$$

In these expressions  $y_t$  is the log deviation of output from its steady state,  $i_t$  is the deviation of the nominal interest rate from its steady state, and  $\pi_t$  is inflation. The expectation operator conditional on information available at time  $t$  is  $\mathbb{E}_t$ . Equation (1) is the NK IS equation, derived from a household’s Euler equation. It expresses current spending as a function of expected future spending and the real interest rate, equal to  $r_t = i_t - \mathbb{E}_t \pi_{t+1}$ . Equation (2) is the NK Phillips Curve. It expresses current inflation as a function of the current output gap (equal to current output with a fixed natural rate) and expected future inflation. The parameter  $\sigma \geq 0$  is the elasticity of intertemporal substitution,  $0 < \beta < 1$  is a discount factor, and  $\lambda$  is a function of the degree of price rigidity and other deep parameters. In particular,  $\lambda = (1 - \theta)(1 - \theta\beta)\theta^{-1}(\sigma^{-1} + \eta^{-1})$ , where  $\theta \in [0, 1)$  is the fraction of firms unable to adjust their price in a given period and  $\eta$  is the Frisch labor supply elasticity.

Monetary policy is characterized by an exogenous inflation target.<sup>4</sup> The exogenous inflation target follows a stationary AR(1) process. The monetary authority adjusts the nominal interest rate in such a way as to be consistent with inflation equaling its target. In particular:

$$\pi_t = \pi_t^* \quad (3)$$

$$\pi_t^* = \rho_\pi \pi_{t-1}^* + \epsilon_t \quad (4)$$

with  $0 < \rho_\pi < 1$  and  $\epsilon_t \sim N(0, s^2)$ .

Given the specification of monetary policy characterized by (3)–(4), one can solve for an analytic expression for the nominal interest rate as a function of the inflation target:

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<sup>3</sup>We have also experimented with higher order approximations or by approximating about a non-zero inflation steady state. The results which follow are very similar under both modifications, with the exception that output rises by less after a shock to the target inflation rate, because higher inflation raises price dispersion, which is isomorphic to a reduction in productivity.

<sup>4</sup>Our results are not dependent upon assuming a strict inflation targeting regime. As we show in Appendix A, qualitatively the same results emerge when monetary policy is instead characterized by a Taylor rule with persistent policy shocks.

$$i_t = \left[ \frac{(1 - \rho_\pi \beta)}{\sigma \lambda} (\rho_\pi - 1) + \rho_\pi \right] \pi_t^*. \quad (5)$$

The sign of the coefficient multiplying  $\pi_t^*$  in this expression is ambiguous. Given our assumptions, the first term,  $\frac{(1 - \rho_\pi \beta)}{\sigma \lambda} (\rho_\pi - 1)$ , is negative while the second term,  $\rho_\pi$ , is positive. This coefficient is more likely to be positive (i) the bigger is  $\rho_\pi$  (i.e. the more persistent is the change in the inflation target), (ii) the bigger is  $\lambda$  (i.e. the more flexible are prices, with  $\theta$  closer to zero), and (iii) the bigger is  $\sigma$ .<sup>5</sup>

Figure 1 plots the coefficient on  $\pi_t^*$  as a function of  $\rho_\pi$  for different values of  $\theta$ , the parameter governing price stickiness. We assume that  $\sigma = \eta = 1$  and  $\beta = 0.99$ . The coefficient on  $\pi_t^*$  is everywhere increasing in  $\rho_\pi$  – that is, it is more likely that  $i_t$  must increase to generate an increase in inflation the more persistent is the desired change in inflation. When prices are close to flexible, as with  $\theta = 0.01$ , the model exhibits Neo-Fisherianism for any value of  $\rho_\pi$ . As prices get stickier, it is less likely that  $i_t$  must increase in order to generate an increase in  $\pi_t$ . For  $\theta = 0.7$ , a common value used in the literature, the model exhibits Neo-Fisherianism if  $\rho_\pi$  is greater than about 0.6. An autoregressive coefficient of 0.6 implies a half-life of inflation of only about one and a half quarters.<sup>6</sup> When prices are very rigid, as with  $\theta = 0.9$ , the model only exhibits Neo-Fisherian behavior for nearly permanent changes in the inflation target.

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<sup>5</sup>Some care needs to be taken with regards to the effect of  $\sigma$ , as  $\lambda$  is a function of  $\sigma$ . However,  $\sigma \lambda = (1 - \theta)(1 - \theta \beta) \theta^{-1} (1 + \sigma \eta^{-1})$ , so  $\sigma \lambda$  is in fact increasing in  $\sigma$ .

<sup>6</sup>The half-life of an AR(1) process is equal to  $\frac{\ln(0.5)}{\ln \rho_\pi}$ . Thus, for  $\rho_\pi = 0.6$ , the half-life is 1.36.

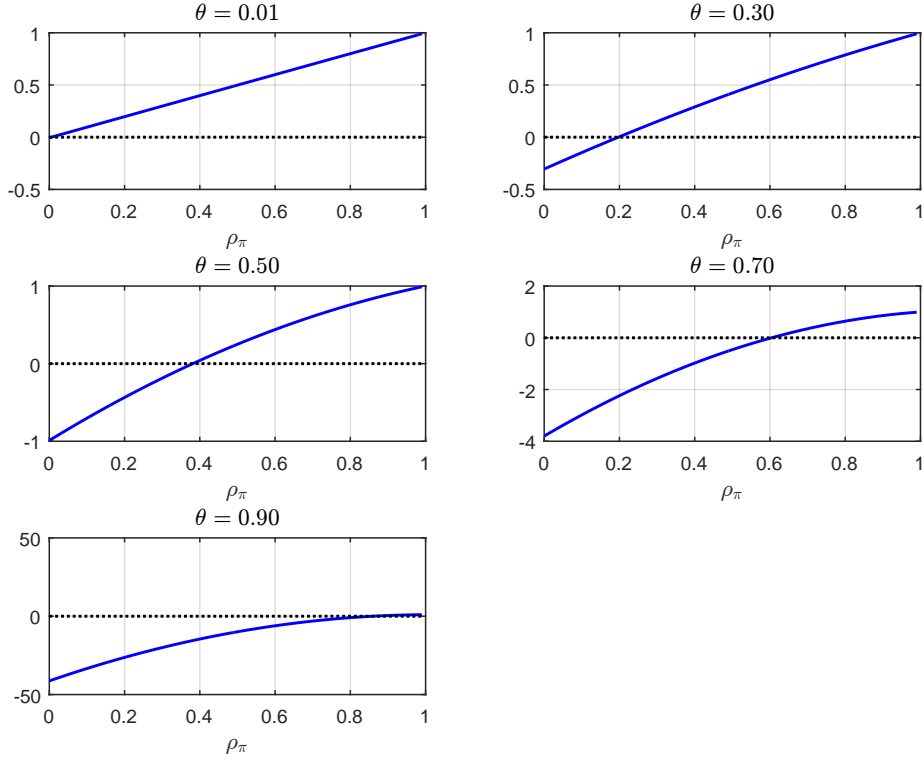


Figure 1: Coefficient of  $i_t$  on  $\pi_t^*$  as a Function of  $\rho_\pi$  and  $\theta$

*Notes:* This figure plots the coefficient of  $i_t$  on  $\pi_t^*$  (i.e. the term in brackets in (5)) as a function of  $\rho_\pi$  for different values of  $\theta$ , the parameter governing price stickiness. In generating this figure, we assume that  $\sigma = 1$ ,  $\eta = 1$ , and  $\beta = 0.99$ .

Figure 2 plots impulse responses of the nominal interest rate, output, and inflation to an inflation target shock. The different panels correspond to different values of  $\rho_\pi$ . In generating this figure we assume that  $\theta = 0.70$ . For low values of  $\rho_\pi$ , the model responses accord with conventional wisdom about the effects of nominal shocks – the nominal interest rate decreases, while output and inflation increase. The output response is smaller the more persistent is the shock. Output and inflation still increase after the inflation target shock for higher values of  $\rho_\pi$ , but the behavior of the nominal interest rate is different. In particular, for  $\rho_\pi = 0.7$  or  $\rho_\pi = 0.9$ , the nominal interest rate increases. In other words, implementing a sufficiently persistent increase in inflation requires increasing, rather than decreasing, the nominal interest rate.

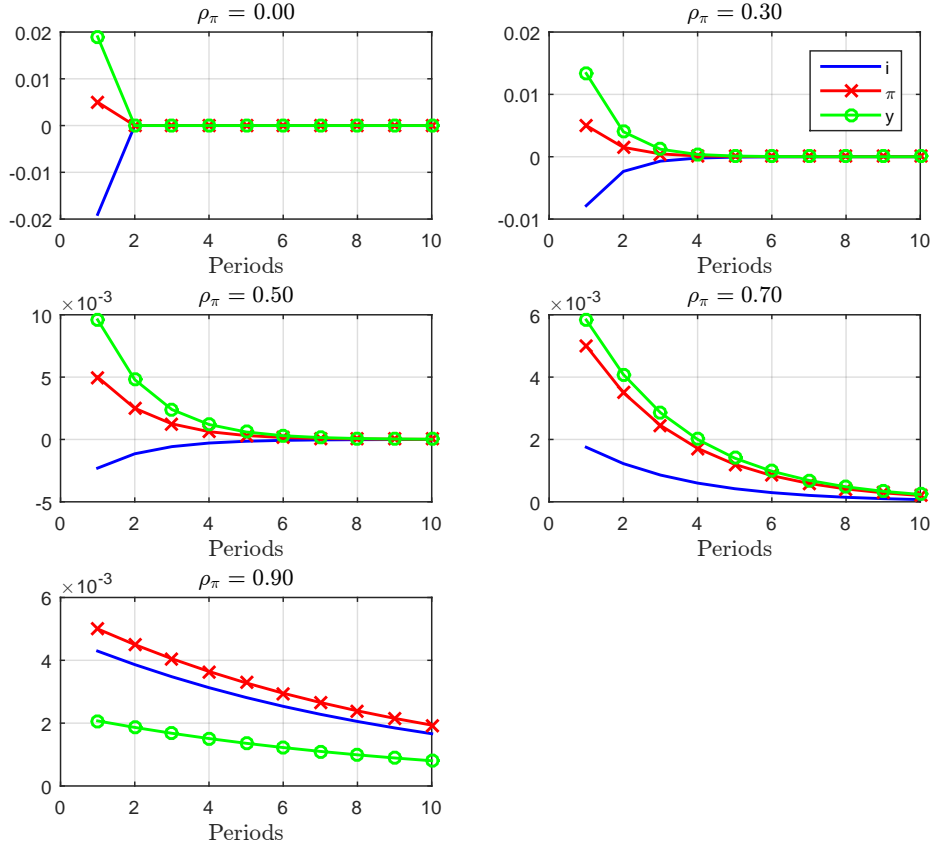


Figure 2: Impulse Responses to Inflation Target Shock

*Notes:* This figure plots impulse responses of  $i_t$ ,  $\pi_t$ , and  $y_t$  to a shock to the inflation target. Different panels correspond to different values of  $\rho_\pi$ . In generating this figure, we assume that  $\sigma = 1$ ,  $\eta = 1$ ,  $\beta = 0.99$ , and  $\theta = 0.70$ .

What is the intuition for the Neo-Fisherian behavior in the model? This intuition can be best understood by focusing on the IS equation and Phillips curve, (1) and (2). Consider a completely transitory change in the inflation target, with  $\rho_\pi = 0$ . Given that there are no endogenous state variables in the model, this means that  $\mathbb{E}_t \pi_{t+1}$  and  $\mathbb{E}_t y_{t+1}$  will be unaffected. From the Phillips Curve, higher inflation necessitates an increase in output. The increase in output is larger the smaller is  $\lambda$ . From the IS equation, an increase in  $y_t$ , holding  $\mathbb{E}_t \pi_{t+1}$  and  $\mathbb{E}_t y_{t+1}$  fixed, requires a reduction in  $i_t$ . As the inflation target shock becomes more persistent,  $\mathbb{E}_t \pi_{t+1}$  rises by more and more. This can be clearly seen in Figure 3, which plots impulse responses of the real interest rate and expected inflation to an inflation target shock for different values of  $\rho_\pi$ . From the Phillips Curve, a larger response of expected inflation results in a smaller increase in  $y_t$ . For a given  $\mathbb{E}_t y_{t+1}$ , a smaller increase in  $y_t$ , coupled with an increase in  $\mathbb{E}_t \pi_{t+1}$ , results in a smaller required decrease in  $i_t$  for the IS equation to hold. For a sufficiently large increase in  $\mathbb{E}_t \pi_{t+1}$ , and consequently a smaller increase in  $y_t$ ,  $i_t$  may need to rise for the IS equation to hold. There is also an effect operating through  $\mathbb{E}_t y_{t+1}$ , though



this effect is non-monotonic. One can show that  $\mathbb{E}_t y_{t+1} = \rho_\pi(1 - \rho_\pi\beta)\lambda^{-1}\pi_t^*$ . For low values of  $\rho_\pi$ , the effect of  $\pi_t^*$  on  $\mathbb{E}_t y_{t+1}$  is increasing in  $\rho_\pi$ , which means that an inflation target shock requires a smaller decrease in  $i_t$  to be consistent with a given increase in  $y_t$ .

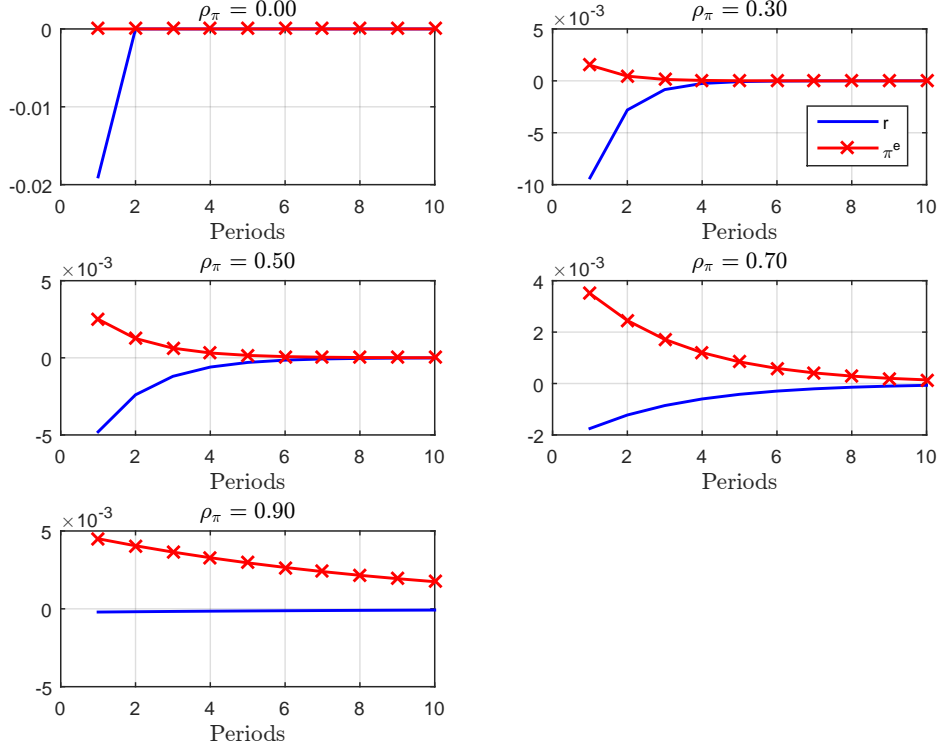


Figure 3: Impulse Responses to Inflation Target Shock

*Notes:* This figure plots impulse responses of  $r_t$  and  $\pi_t^e$  to a shock to the inflation target. Different panels correspond to different values of  $\rho_\pi$ . In generating this figure, we assume that  $\sigma = 1$ ,  $\eta = 1$ ,  $\beta = 0.99$ , and  $\theta = 0.70$ .

One can further understand the intuition for these results by looking at the closed-form expression for the real interest rate:

$$r_t = \frac{(1 - \beta\rho_\pi)(\rho_\pi - 1)}{\sigma\lambda}\pi_t^*. \quad (6)$$

When  $\lambda \rightarrow \infty$  all prices are flexible and the classical dichotomy holds, meaning that the real interest rate is unaffected by the inflation target. This in turn means that the nominal interest rate must rise, proportionally to  $\rho_\pi$ , to keep the real interest rate constant when the inflation target increases.

As prices become stickier (i.e.  $\lambda$  gets smaller), the inflation target has a larger negative effect on the real interest rate. For a given  $\lambda$ , the effect of a change in the inflation target on  $r_t$  is smaller the more persistent is the change in the target. This can be seen in Figure 3. For example, as  $\rho_\pi \rightarrow 1$ , the change in inflation is permanent, and output will jump up to a new

higher steady state value, but there will be no change in expected output growth and hence no change in the real interest rate. Isomorphic to the flexible price case, the nominal interest rate must then increase one-for-one with the inflation target for the Fisher relationship to hold. Alternatively, if  $\rho_\pi < 1$ , output will initially increase but then immediately begin decreasing back to steady state. This requires a decline in the real interest rate. This decline in the real interest rate will be larger the smaller is  $\rho_\pi$ . In the extreme case in which  $\rho_\pi \rightarrow 0$ , the real interest rate must decline but expected inflation is unchanged, necessitating a fall in the nominal interest rate. Thus, inflation and the nominal interest rate move in the same direction for a sufficiently large  $\rho_\pi$  and move in opposite directions otherwise.

The intuition for these effects can be understood by thinking about the household’s desire to save so as to smooth consumption. If the change in the inflation target is very persistent, then there is not much of an increase in the household’s desired saving. Since  $c_t = y_t$  in equilibrium, the real interest rate does not need to fall much in equilibrium. Conversely, if the change in the inflation target is not very persistent, the household will want to save most of the extra income this generates in the short run. Consequently, in equilibrium, the real interest rate must decline significantly to force  $c_t = y_t$ .

### 3 Introducing Backward-Looking Elements into the NK Model

The analysis from the previous section suggests that Neo-Fisherianism is driven by the forward-looking nature of the NK model. If there were no forward-looking terms in the IS equation and Phillips Curves, the intuition from a completely transitory change in the inflation target would hold regardless of the persistence of the inflation target shock – an increase in inflation would generate an increase in  $y_t$ , which would require a reduction in  $i_t$ . This suggests that breaking the Neo-Fisherianism of the model requires modifications to the model which make it less forward-looking.

One could envision many such modifications, such as adaptive expectations, habit formation, or sticky information in place of sticky prices, as in [Mankiw and Reis \(2003\)](#). In this section we consider one such modification shown to fit the data well – “rule of thumb” price-setters. We follow [Gali and Gertler \(1999\)](#) in assuming that a fraction of firms,  $0 \leq \omega < 1$ , use a simple rule of thumb when setting prices, whereas the remaining fraction  $1 - \omega$  firms behave according to the standard Calvo model. This modification to the model does not affect the demand side, governed by the IS equation (1). The modified Phillips curve is:

$$\pi_t = \lambda_y y_t + \gamma_f \mathbb{E}_t \pi_{t+1} + \gamma_b \pi_{t-1}. \quad (7)$$

The coefficients  $\lambda_y$ ,  $\gamma_f$ , and  $\gamma_b$  relate to the underlying deep parameters of the model via:

$$\phi = \theta + \omega [1 - \theta(1 - \beta)] \quad (8)$$

$$\lambda_y = (1 - \omega)(1 - \theta)(1 - \theta\beta)(\sigma^{-1} + \eta^{-1})\phi^{-1} \quad (9)$$

$$\gamma_f = \beta\theta\phi^{-1} \quad (10)$$

$$\gamma_b = \omega\phi^{-1}. \quad (11)$$

It is straightforward to show that (7) reduces to the standard, purely forward-looking Phillips curve, (2), when  $\omega = 0$ . As  $\omega$  gets bigger, coefficient on output gets smaller (in a way isomorphic to having stickier prices), the coefficient on expected future inflation gets smaller, and the coefficient on lagged inflation gets bigger.

We again assume that monetary policy is set according to the exogenous inflation target described in the previous section. One can express the nominal interest rate as a function of the inflation target as:

$$i_t = \left[ \frac{(\rho_\pi - 1)(1 - \rho_\pi \gamma_f) - \gamma_b}{\sigma \lambda_y} + \rho_\pi \right] \pi_t^* + \frac{\gamma_b}{\sigma \lambda_y} \pi_{t-1}^*. \quad (12)$$

This expression shares some similarities with (5) and reduces to it in the special case of  $\omega = 0$ . The nominal interest rate now depends both on the current inflation target as well as the lagged inflation target. Focus first on the coefficient on  $\pi_t^*$ , which shows how  $i_t$  must react on impact to a surprise change in the inflation target. The term  $\frac{(\rho_\pi - 1)(1 - \rho_\pi \gamma_f) - \gamma_b}{\sigma \lambda_y}$  is negative while  $\rho_\pi$  is positive, meaning that it is ambiguous how the nominal interest rate must react on impact in order to implement an increase in inflation. As in the purely forward-looking version of the model, it is more likely that the coefficient on  $\pi_t^*$  is positive, and that the model displays Neo-Fisherianism, the bigger is  $\rho_\pi$ . The model is again less likely to be Neo-Fisherian the stickier are prices (so the lower is  $\lambda_y$ ) and the bigger is the elasticity of intertemporal substitution,  $\sigma$ .

In the hybrid specification of the model with some backward-looking elements, it is less likely for the inflation target to have a positive effect on the nominal interest rate on impact for larger values of  $\omega$ . The fraction of firms who follow the rule of thumb affects this expression in four different ways. First, a higher value of  $\omega$  makes  $\gamma_f$  smaller, which makes the first term in brackets more negative. Second, a higher value of  $\omega$  makes  $\gamma_b$  larger, which also makes it more likely that the coefficient on  $\pi_t^*$  in (12) is negative. Third, a higher value of  $\omega$  flattens the Phillips curve. A smaller value of  $\lambda_y$  also makes it more likely that  $i_t$  must rise

on impact so as to implement an increase in the inflation target. Finally, in a dynamic sense, future nominal interest rates will depend on the lagged inflation target via the coefficient  $\frac{\gamma b}{\sigma \lambda_y}$ . Larger values of  $\omega$  make this coefficient bigger. This means that while large backward-looking elements in the Phillips Curve make it less likely that the nominal interest rate must increase on impact to implement an increase in the inflation target, in future periods the nominal rate may have to increase.

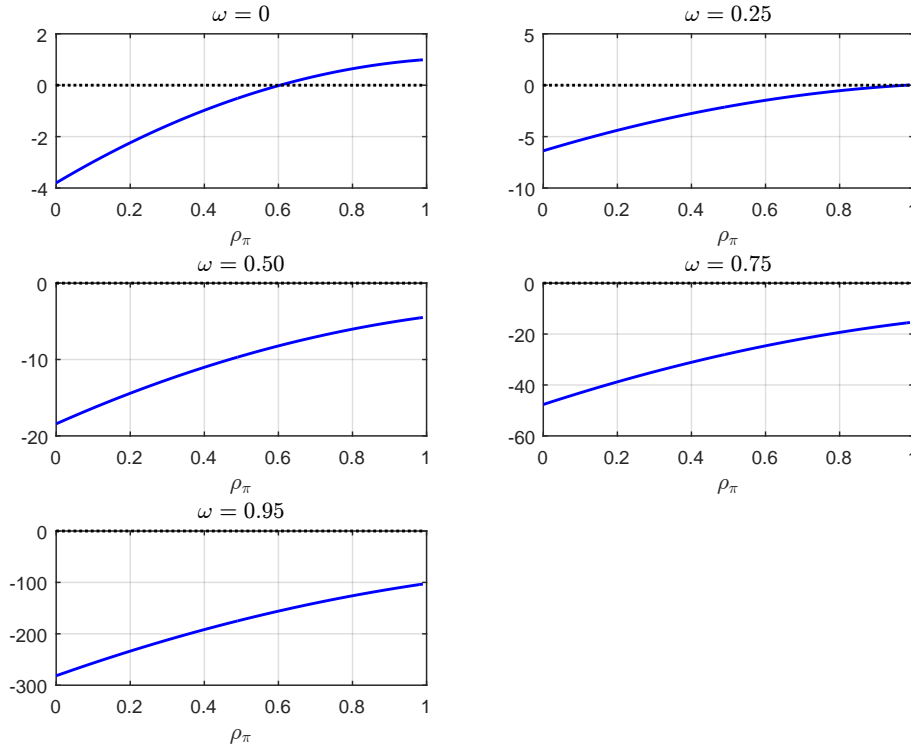


Figure 4: Coefficient of  $i_t$  on  $\pi_t^*$  as a Function of  $\rho_\pi$  and  $\omega$

*Notes:* This figure plots the coefficient of  $i_t$  on  $\pi_t^*$  (i.e. the term in brackets in (12)) as a function of  $\rho_\pi$ . Different panels correspond to different values of  $\omega$ . In generating this figure, we assume that  $\sigma = 1$ ,  $\eta = 1$ ,  $\beta = 0.99$ , and  $\theta = 0.70$ .

Figure 4 plots the coefficient on  $\pi_t^*$  as a function of  $\rho_\pi$  for different values of  $\omega$ . In other words, this figure plots the impact response of inflation to an increase in the inflation target. In generating this figure we continue to assume that  $\sigma = \eta = 1$ ,  $\beta = 0.99$ , and we assume that  $\theta = 0.7$ . As in Figure 1, the coefficient on  $\pi_t^*$  is everywhere increasing in  $\rho_\pi$  regardless of  $\omega$ . When  $\omega = 0$ , the model exhibits Neo-Fisherianism for values of  $\rho_\pi$  greater than roughly 0.6. Interestingly the model does not exhibit Neo-Fisherianism, regardless of how persistent the inflation target shock is, for values of  $\omega$  greater than about 0.15. Gali and Gertler (1999) estimate values of  $\omega$  in the range of 0.25 to 0.50. This suggests that the model ceases to exhibit Neo-Fisherian properties, regardless of the persistence of the inflation target, for an empirically plausible fraction of rule of thumb price-setters.

At an intuitive level, rule-of-thumb price-setting works similarly to the degree of price-stickiness in terms of how the nominal interest rate moves in response to an increase in the inflation target. The greater the fraction of rule of thumb-price setters, the more the real interest rate falls after an increase in the inflation target. From the Fisher relationship, the more the real interest rate falls, the more likely it is for the nominal rate to fall, not rise, for a given increase in expected inflation. This is similar to the role played by the degree of price stickiness on the effects of the inflation target on the real interest rate. While the mechanisms are similar, rule-of-thumb price-setting is far more potent than assuming higher degrees of price rigidity in over-turning the Neo-Fisherian predictions of the basic model. Referencing (5) in the model without rule-of-thumb price-setting, even as prices become nearly perfectly sticky (i.e.  $\lambda \rightarrow 0$ ), the nominal interest rate must still increase if the increase in the inflation target is sufficiently close to permanent (i.e.  $\rho_\pi \rightarrow 1$ ). This is not so with rule-of-thumb price-setting, which can break the Neo-Fisherian co-movement between interest rates and inflation even when the change in the inflation target is permanent (as we document in Appendix B). Furthermore, overturning the Neo-Fisherian implications of the baseline model by simply assuming stickier prices requires assumptions about frequency of price adjustment that are flatly at odds with the data. In contrast, we have shown that an empirically plausible fraction of rule-of-thumb price-setters in conjunction with a reasonable degree of price rigidity can break the positive short run co-movement between the nominal interest rate and inflation.

Our results contrast with [Cochrane \(2016\)](#), who argues that including backward-looking elements in the Phillips curve does not reverse the Neo-Fisherian properties of the NK model. Our exercise differs in two respects compared to [Cochrane \(2016\)](#). First, we ask how the nominal interest rate adjusts conditional on an exogenous change in the inflation target, while [Cochrane \(2016\)](#) asks how inflation adjusts conditional on an exogenous change to the nominal interest rate. Second, our process for the inflation target is transitory (though persistent), whereas [Cochrane \(2016\)](#) considers (for the most part) permanent changes to the target nominal interest rate. It turns out that the first of these differences matters more than the second. In Appendix B, we show that for a moderate and empirically plausible value of  $\omega$  the nominal interest rate and inflation rate initially move in opposite directions even after a permanent change in the inflation target. Relative to the first difference highlighted between our work and [Cochrane \(2016\)](#), an exogenous time path for the nominal interest rate introduces equilibrium indeterminacy – i.e. in equilibrium, a given path of the nominal interest rate is consistent with many different paths of inflation and output. In [Cochrane \(2016\)](#), there are some equilibria in which inflation rises after an increase in the nominal rate and others in which it declines. He argues that the equilibria in which inflation rises with

the nominal rate are more plausible than the alternatives. In our framework, we implicitly assume that the central bank has sufficient credibility to anchor inflation expectations so as to rule out the indeterminacy. While we are agnostic about which approach is superior, ours has the advantage of being analytically much cleaner and it is able to pin down a unique equilibrium path.

## 4 Conclusion

A textbook NK model may exhibit Neo-Fisherian behavior, by which we mean that a central bank must increase, rather than decrease, nominal interest rates in the short run in order to implement higher inflation. The standard NK model is more likely to have Neo-Fisherian implications the more persistent is a change in the inflation target and the more flexible are prices.

Neo-Fisherianism in the New Keynesian model is a consequence of the forward-looking nature of the model, wherein inflation expectations are volatile and spending depends not just on current real interest rates but also on expectations of future real rates. The extreme forward-looking behavior in the model is at the heart of other potential “puzzles” in the NK model, including its tendency to produce large and explosive fiscal multipliers under an interest rate peg (see, e.g. [Carlstrom et al. \(2014\)](#)) as well as the so-called “forward guidance puzzle” ([Del-Negro et al. \(2015\)](#)), wherein extended periods of low interest rates can be wildly expansionary. Features which dampen the forward-looking nature of the model have been shown to help resolve some of these puzzles. In the context of our paper, we show that an empirically realistic fraction of “rule of thumb” price-setters may eliminate Neo-Fisherianism from the model altogether. We suspect, but have not verified, that other features – such as habit formation, rule of thumb consumers, adaptive expectations, or sticky information – would have qualitatively similar effects.

## References

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## A Analysis Under a Taylor Rule

This appendix shows that our conclusions about whether a central bank must raise the nominal interest rate to raise inflation do not depend upon our assumption that policy is characterized by a strict inflation target. The IS equation and Phillips Curve are the same as in Section 2, given by (1) and (2), respectively. Instead of an exogenous inflation target, we assume that monetary policy is governed by a Taylor rule of the sort:

$$i_t = \phi_\pi \pi_t + \phi_y y_t + u_t. \quad (\text{A.1})$$

Variables here denote deviations from steady state. We assume that  $\phi_\pi > 1$  and  $\phi_y \geq 0$ , which is sufficient to assure equilibrium determinacy.  $u_t$  is a persistent but stationary, monetary policy shock, obeying:

$$u_t = \rho u_{t-1} + \epsilon_t, \quad 0 \leq \rho < 1. \quad (\text{A.2})$$

Using the method of undetermined coefficients, we solve for analytic expressions for  $\pi_t, y_t$ , and  $i_t$ :

$$\pi_t = \frac{-\lambda\sigma}{\lambda\sigma(\phi_\pi - \rho) + (1 - \beta\rho)(1 + \phi_y - \rho)} u_t. \quad (\text{A.3})$$

$$y_t = \frac{-\sigma(1 - \beta\rho)}{\lambda\sigma(\phi_\pi - \rho) + (1 - \beta\rho)(1 + \sigma\phi_y - \rho)} u_t. \quad (\text{A.4})$$

$$i_t = \frac{-\lambda\sigma\rho + (1 - \beta\rho)(1 - \rho)}{\lambda\sigma(\phi_\pi - \rho) + (1 - \beta\rho)(1 + \sigma\phi_y - \rho)} u_t. \quad (\text{A.5})$$

A positive policy shock decreases both inflation and output on impact. It could result in either an increase or a decrease in the nominal interest rate. This depends on the sign of the numerator in (A.5). If  $\rho$  is small, it is likely that the coefficient in (A.5) is positive, so that the conventional wisdom holds – to raise inflation, the central bank must lower the nominal interest rate. For a given value of  $\rho$ , it is more likely that the nominal interest rate must decrease to increase the inflation rate the lower is  $\lambda$  (i.e. the stickier are prices) and the lower is  $\sigma$  (i.e. the lower is the elasticity of intertemporal substitution). These conclusions are qualitatively the same as what is presented in Section 2 with policy characterized by a strict inflation target. As  $\rho$  increases, it is increasingly likely that  $i_t$  must move in the same direction as the desired change in inflation.

## B Analysis for a Permanent Change in the Inflation Target

Instead of the persistent but transitory process for the inflation target postulated in (3)-(4) of the text, instead consider a process for inflation given by:

$$\pi_t = \pi_t^* \tag{B.1}$$

$$\Delta\pi_t^* = \rho'_\pi \Delta\pi_{t-1}^* + \epsilon_t. \tag{B.2}$$

Here,  $\Delta\pi_t^* = \pi_t^* - \pi_{t-1}^*$  and  $0 \leq \rho'_\pi < 1$ .

Consider the augmented NK model which includes backward-looking elements in price-setting laid out in Section 3, of which a special case is the textbook model. Given the exogenous process for the inflation target given in (B.2), the nominal interest rate can be written:

$$i_t = \left[ \frac{\rho'_\pi(1 - \gamma_f \rho'_\pi) - \gamma_b}{\sigma \lambda_y} + (1 + \rho'_\pi) \right] \pi_t^* + \left[ \frac{\rho'_\pi(\gamma_f \rho'_\pi - 1) + \gamma_b}{\sigma \lambda_y} - \rho'_\pi \right] \pi_{t-1}^*. \tag{B.3}$$

Note that if  $\rho'_\pi = 0$  (i.e. the inflation target follows an exact random walk), then (B.3) is equivalent to (11) in the text when  $\rho_\pi = 1$ .

When  $\omega = 0$ , so that there are no backward-looking elements in the Phillips Curve, the coefficient on  $\pi_t^*$  is strictly positive under our parameter assumptions – i.e. a permanent increase in the inflation target requires an immediate increase in the nominal interest rate. However, if  $\gamma_b$  is sufficiently big (i.e.  $\omega$  is sufficiently large), then it is possible for this coefficient to be negative, so that, at least in the short run, a permanent increase in the inflation target might instead necessitate a decrease in the interest rate. Figure 5 plots the minimum value of  $\omega$  (vertical axis) necessary for the coefficient on  $\pi_t^*$  to be non-positive against different values of  $\rho'_\pi$  (horizontal axis). For values of  $\rho'_\pi$  near 0, this minimum value of  $\omega$  is roughly 0.15, which is consistent with our findings in the text when the inflation process is stationary but close to a unit root. The required value of  $\omega$  for the initial interest rate response to be negative rises as the inflation target shock becomes more persistent. This is consistent with our analysis in the text that, other things being equal, the model is more likely to exhibit Neo-Fisherian properties the more persistent is the change in the inflation target. For values of  $\rho'_\pi < 0.5$ , the requisite values of  $\omega$  for the model to cease to be Neo-Fisherian are well within the empirically plausible range as estimated by [Gali and Gertler \(1999\)](#).

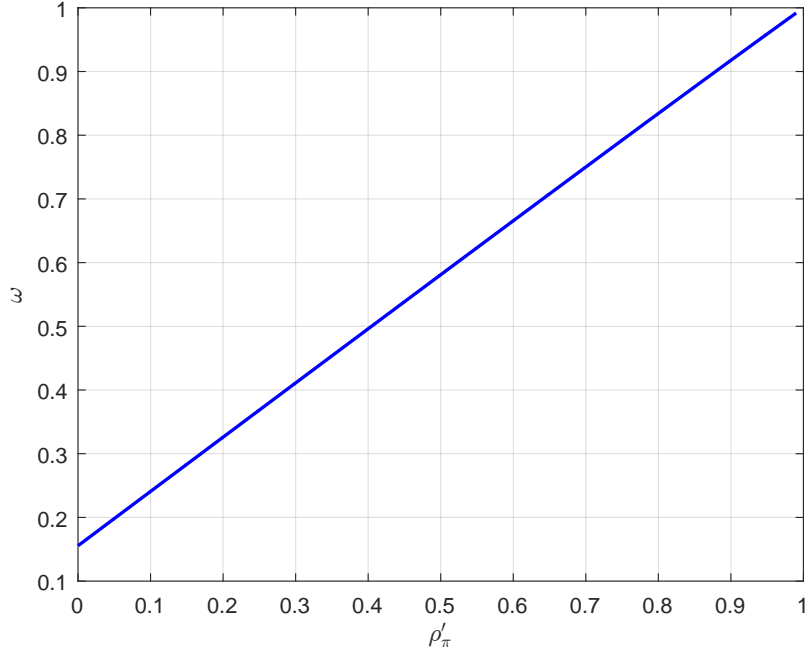


Figure 5: Minimum Value of  $\omega$  for Coefficient of  $i_t$  on  $\pi_t^*$  to be Negative

*Notes:* This figure plots the minimum value of  $\omega$  for which the coefficient on  $\pi_t^*$  in (B.3) is negative. In generating this figure, we assume that  $\sigma = 1$ ,  $\eta = 1$ ,  $\beta = 0.99$ , and  $\theta = 0.70$ .

In addition to documenting that our basic conclusions are robust to permanent changes in the inflation target, we can also use the permanent process for the inflation target to briefly address the issue of equilibrium determinacy which plagues [Cochrane \(2016\)](#) and about which we write in the text. For simplicity, assume that  $\omega = 0$ . Then (B.3) can be written:

$$i_t = \left[ \frac{\rho'_\pi(1 - \beta\rho'_\pi)}{\sigma\lambda} + (1 + \rho'_\pi) \right] \pi_t^* + \left[ \frac{\rho'_\pi(\beta\rho'_\pi - 1)}{\sigma\lambda} - \rho'_\pi \right] \pi_{t-1}^*. \quad (\text{B.4})$$

[Cochrane \(2016\)](#) considers “step function” interest rate changes wherein the nominal interest rate immediately jumps to a new higher (or lower) steady state value. Such a step function change requires that  $E_t i_{t+h} = i_t$  for  $h \geq 0$ . Given the assumed process for the inflation target, we can solve for a value of  $\rho'_\pi$  which will generate a step function interest rate path. By iterating (B.4) forward one period, one can show that following must hold for the nominal interest rate response to be a step function:

$$\frac{\rho'^2_\pi(1 - \beta\rho'_\pi)}{\sigma\lambda} + (1 + \rho'_\pi + \rho'^2_\pi) = \frac{\rho'_\pi(1 - \beta\rho'_\pi)}{\sigma\lambda} + (1 + \rho'_\pi). \quad (\text{B.5})$$

One solution to (B.5) is  $\rho'_\pi = 0$ . In other words, a one time, one unit surprise increase in the inflation rate with no persistence will generate a one-for-one permanent and immediate

increase in the nominal interest rate. But there is another solution given by:

$$\rho'_\pi = \frac{-(1 + \sigma\lambda + \beta) + \sqrt{(1 + \sigma\lambda + \beta)^2 - 4\beta}}{-2\beta}. \quad (\text{B.6})$$

For our baseline parameterization of  $\theta = 0.7$ ,  $\beta = 0.99$ , and  $\sigma = \eta = 1$ , this would entail a value of  $\rho'_\pi = 0.604$ . A  $1 - \rho'_\pi$  shock to the inflation target will generate a long run increase in inflation of one unit, but an immediate, step function increase in the nominal interest rate of one. In other words, two different parameterizations of (B.2) can generate an identical step function interest rate path. This highlights the indeterminacy problem plaguing interest rate paths. Conditional on an inflation path (in our exercise, conditional on a period  $t$  value of  $\pi_t^*$  and a value of  $\rho'_\pi$ ), there is a unique interest rate path. But different inflation paths can be consistent with the same interest rate path.

In the analysis in [Cochrane \(2016\)](#), there are many possible paths of output and inflation conditional on an exogenous path of the nominal interest rate. [Cochrane \(2016\)](#) argues that that paths which result in a Neo-Fisherian response of inflation (i.e. inflation moving in the same direction as the interest rate) are more reasonable than paths in which inflation moves opposite the nominal rate. One could re-interpret our exercise of postulating an exogenous path for the inflation rate and then solving for the required path of the nominal interest rate in terms of Cochrane's exercise. In particular, one could assume an exogenous path of the nominal interest rate while simultaneously picking the expectational shock ( $\delta_t$  in Cochrane's notation) so that the equilibrium path of inflation matches a desired path of inflation. In other words, one can think of our exercise as the same as Cochrane's, with the added assumption that the central bank has sufficient credibility to foster an expectational shock which generates the desired path of inflation to a change in the nominal rate. In Cochrane's exercise, he implicitly assumes that the central bank has no control over the inflation rate in the short run – the inflation rate in the short run in his exercise is completely determined by the exogenous sunspot variable.